### FRANCHISEE DISCLOSURE QUESTIONNAIRE AND CERTIFICATION

Please complete the attached questionnaire as you work through the process of becoming a YOU MOVE ME franchisee. When you have completed the questionnaire, please sign the certification that appears on the last page.

The overall purpose of the information collected by this questionnaire is to determine whether any statements or promises were made to you by employees or representatives of You Move Me LLC or Tracksuit Movers Inc. that You Move Me LLC or Tracksuit Movers Inc. has not authorized, and that may be untrue, inaccurate or misleading. With that purpose in mind, you will find the questions with regard to statements that may have been made to you during the application process.

In addition, questions relating to statements made to you during the application process, you will also find questions relating to the dates that certain documents (such as the Franchise Disclosure Document or Franchise Agreement) were received, or dates on which payments were made. When purchasing a franchise, the timing of the receipt of documents, payments of franchise fees and other events are very important. Also, questions relating to your understanding of the You Move Me Franchise Agreement are contained in the questionnaire.

For ease of reference, we refer to the agreement into which you are entering with You Move Me LLC (Franchise Agreement) as the "Franchise Agreement." You Move Me LLC will be referred to as "we", "us" or "Company."

Please provide us with the completed Franchise Disclosure Questionnaire at the time you sign your Franchise Agreement.

# **QUESTIONNAIRE**

Please review each of the following questions and statements carefully and provide honest and complete responses to each:

# The Franchise Disclosure Document

Did your receive a copy of Company's Franchise Disclosure Document at least 14 calendar days prior to signing the Franchise Agreement or making any payment to Company?			
Yes No			
If "No", please comment:			
Did you give Company a signed and accurate receipt for the copy of the Franchise Disclosure Document?			
Yes No			
Have you received and personally reviewed our Disclosure Document we provided to you?			
Yes No			
Do you understand all of the information contained in the Disclosure Document?			
Yes No			
If "No", what parts of the Disclosure Document do you not understand? (Attach additional pages, if necessary.)			

# The You Move Me Franchise Agreement

5.	Have you received and personally reviewed the Franchise Agreement and each exhibit, addendum and schedule attached to it?
	Yes No
6.	Do you understand all of the information contained in the Franchise Agreement and each exhibit and schedule attached to it?
	Yes No
	If "No", what parts of the Franchise Agreement do you not understand? (Attach additional pages, if necessary.)
General Consid	lerations_
7.	Have you discussed the benefits and risks of operating the franchised business with an attorney, accountant or other professional advisor and do you understand those risks?
	Yes No
8.	Do you understand that the success or failure of your business will depend in large part upon your skills and abilities, competition from other businesses, interest rates, inflation, labor and supply costs, government incentives and laws, lease terms and other economic and business factors?
	Yes No
Communication	ns with You Move Me LLC or Tracksuit Movers Inc.
9.	Has any employee or other person speaking on our behalf made any statement or promise concerning the revenues, profits or operating costs of the franchised business that we or our franchisees operate?
	Yes No
10.	Has any employee or other person speaking on our behalf made any statement or promise concerning a franchised business that is contrary to, or different from, the information contained in the Disclosure Document?
	Yes No

11.	Has any employee or other person speaking on our behalf made any statement or promise concerning the likelihood of success that you should or might expect to achieve from operating a franchised business?
	Yes No
12.	Has any employee or other person speaking on our behalf made any statement, promise or agreement concerning the advertising, marketing, training, support service or assistance that we will furnish to you that is contrary to, or different from, the information contained in the Disclosure Document?
	Yes No
13.	If you have answered "Yes" to any of questions 9 through 12, please provide a ful explanation of your answer in the following blank lines. (Attach additional pages, it necessary, and refer to them below.) If you have answered "No" to each of these questions, please leave the following lines blank.
14.	Do you understand that in all dealings with you, our officers, directors, employees and agents act only in a representative capacity and not in an individual capacity and these dealings are solely between you and us?
	Yes No

### **CERTIFICATION**

Your answers are important to us and we will rely on them.

By signing this certification, you are representing that you have responded truthfully to the above questions.

Please provide us with the completed Franchise Disclosure Questionnaire and Certification at the time you sign your You Move Me Franchise Agreement.

Name of Franchisee/Applicant	
Date:	, 20
Signature	
Name and Title of Person Signing	