1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	THE CENTRAL DISTI	rthcoming)
16		LIVISION
17	DILIP PATEL, SAROJ PATEL and SAROJ PATEL, INC.,) Case No.
18	Plaintiffs,) VERIFIED COMPLAINT FOR VIOLATION
19	v.	OF THE FRANCHISE RELATIONS ACT,BREACH OF THE IMPLIED COVENANT
20	7-ELEVEN, INC., a wholly-owned	OF GOOD FAITH AND FAIR DEALING,FRAUDULENT INDUCEMENT,
21	subsidiary of SEVEN-ELEVEN JAPAN CO., LTD, a wholly-owned subsidiary) FALSE IMPRISONMENT, AND DECLARATORY RELIEF
22	of SEVEN AND I HOLDINGS CO.,)
23	LTD.,) DEMAND FOR JURY TRIAL
24	Defendant.)
25		_)
	COME NOW the Plaintiffs, DILIP F	PATEL, SAROJ PATEL and SAROJ PATEL, INC.
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26 27		aplaint against the Defendants states as follows:
		applaint against the Defendants states as follows:

PLAINTIFF'S COMPLAINT AND JURY DEMAND

INTRODUCTION

- 1. This is an action for violation of the California Business and Professional Code §§ 20020, 20021 and 20030 and violation of the covenant of good faith and fair dealing based upon Defendant's improper termination of Plaintiffs' franchise agreement.
- 2. Defendant 7-Eleven, Inc. ("7-Eleven"), once a domestic icon, is now wholly owned and controlled by a Japanese Corporation and is the largest convenience store chain in the world, with more than 31,000 locations worldwide. Defendant's stores are extended-hour retail stores that provide a wide variety of products to its customers, including groceries, beverages, dairy products, lottery tickets, money orders, and other non-food merchandise.
- 3. For almost nineteen years, Plaintiffs Dilip ("Dilip") and Saroj ("Saroj") Patel (collectively, the "Patels"), a husband and wife, have operated a 7-Eleven franchised store in good faith (hereinafter, the "Patel Store").
- 4. Dilip and Saroj have been the face of 7-Eleven in the Riverside, California community and have been recognized for their promotion of school scholarships.
- 5. Over their nearly two decades as 7-Eleven franchisees, the Patels have given away free merchandise (e.g. Slurpees) to neighborhood elementary school children who either achieve high grades or meet various school work assignments or goals which is encouraged by 7-Eleven. Attached hereto and incorporated herein as Exhibit A is a true and correct copy of an Elementary School Children Appreciation banner; Attached hereto and incorporated herein as Exhibit B is a true and correct copy of various Community Support Letters, from Parents, Customers and School Officials; Attached hereto and incorporated herein as Exhibit C is a true and correct copy of various 7-Eleven Press Releases.

- 6. On December 5, 2013, using deception and improper interrogation techniques, 7-Eleven coerced Plaintiff Dilip Patel, individually and as an officer of Plaintiff Saroj Patel, Inc. (but not Plaintiff Saroj Patel) to relinquish their interests in the Patel Store.
- 7. This resulted in the Patels losing over \$440,000 in equity that they could have obtained, had they sold the store to a willing third-party purchaser.
- 8. 7-Eleven used coercive and "storm trooper" interrogation and isolation tactics to illegally coerce Plaintiffs to agree to terminate their Store Franchise Agreement.
- 9. Upon information and belief, the tactics used are part of a wider, nationwide 7-Eleven scheme to improperly intimidate and terminate long-term franchisees, with the goal of acquiring their successful stores.
- 10. Upon information and belief, 7-Eleven's intimidation and termination efforts are primarily focused on New York, New Jersey and California.
- 11. Ultimately, 7-Eleven improperly terminates the franchisee(s) (such as the Patels) and takes away their stores on fictitious grounds of wrongdoing.
- 12. To achieve this goal, 7-Eleven uses coercive and unlawful interrogation techniques, and does so without paying long-term franchisees *any* consideration.
- 13. The sole purpose of acquiring these stores albeit through illegal means is to "take back" the stores, at no cost, with the intent to ultimately re-sell the store, for a fee, to a third-party purchaser.
- 14. 7-Eleven hired more Asset Protection employees than any other company in 2013. Attached hereto and incorporated herein as Exhibit D is a true and correct copy of an article from D&D Daily.
- 15. Upon further information and belief, 7-Eleven hired approximately thirty-five Asset Protection employees.

- 16. 7-Eleven is using its Asset Protection/Loss Prevention ("AP/LP") Department as a profit center to realize a significant return on its investment in hiring large numbers of Asset Protection employees.
- 17. The pressure to provide a return on the AP/LP Department investment is tremendous.
- 18. Upon information and belief, 7-Eleven has instituted quotas to the AP/LP Department, which in turn, causes the AP/LP employees to bring dubious and fabricated charges against franchisees such as the Patels.
- 19. The false charges lodged against the Patels are a direct and proximate result of 7-Eleven's attempt to get a return on its investment in hiring various AP/LP Department employees.
- 20. Converse to 7-Eleven, most major retailers use their asset protection departments in a "non-productive" manner, trying to limit losses from theft and shrinkage.
- 21. More specifically, 7-Eleven uses its AP/LP Department as a "**productive work center**" by taking back franchises at no cost only to resell them for a large fee.
- 22. 7-Eleven's efforts to terminate franchises and "take back" stores have been tremendously profitable for 7-Eleven.
- 23. Upon further information and belief, the amount received by 7-Eleven in reselling taken-back stores is in excess of ten million dollars.
- 24. The number of stores taken back in New York, New Jersey and California are higher than other regions, as a percentage of stores, because of the relatively high resale value 7-Eleven can obtain after unlawfully re-selling stores in those states.
- 25. 7-Eleven targets franchisees in New York, New Jersey and California with faux investigations while simultaneously avoiding serious fraudulent activity committed by franchisees in other states.

- 43. Specifically, the New and Kellison (collectively, the "Asset Protection Interrogators") told Plaintiffs that the fraud being perpetrated in the store involved the excessive use of Slurpee coupons and that Plaintiffs' franchise, which they had for eighteen years, was being terminated and that 7-Eleven would be taking their store away that very day.
- 44. Plaintiffs were briefly shown pages of transactional documents along with some video clips which the Asset Protection Interrogators told them "proved" that they and some of their employees had defrauded 7-Eleven by accepting too many coupons from customers.
- 45. Further, the Asset Protection Interrogators told Dilip and Saroj that 7-Eleven would not only be taking their store, but would not give them an opportunity to sell the store.
- 46. This resulted in Dilip and Saroj losing their store, which they had for more than eighteen years, as well as the goodwill associated with their well-run store.
- 47. When the Patels sat down at the table, Kellison's first words were threatening in nature.
- 48. Specifically, Kellison stated that one of two things would happen that day: (i) the Patels would give up the store, including their equity, and pay 7-Eleven \$100,000; or (ii) 7-Eleven would file a federal lawsuit against them, individually and/or collectively, for \$250,000.
- 49. The Asset Protection Interrogators further "advised" Plaintiffs that should they leave the premises, that the lawsuit would be filed immediately.
- 50. The interview conducted by the Asset Protection Interrogators lasted nearly eight hours and was conducted using "Third Degree Tactics."
- 51. "Third Degree Tactics" is a euphemism for the inflicting of pain, physical or mental, to extract confessions or statements.
- 52. During this extensive interrogation, Kellison stated that the Patels had been fraudulently using the Slurpee coupon and accused them of "double dipping."

- 53. The Patels believed Kellison's statement to mean that they were allegedly taking cash for Slurpees that were offset with Slurpee coupons, but was not sharing these profits with 7-Eleven.
- 54. After the Patels denied any wrongdoing, Kellison showed them two short video clips accompanied by an electronic journal of the transaction.
- 55. However, the video and electronic journal did not match up i.e. did not show the same transaction.
- 56. Despite repeated requests by Dilip and his son Dev Patel ("Dev"), who had just entered the room Kellison refused to replay the videos.
- 57. In fact, Dilip and Dev asked Kellison, "If the video is so compelling, why do you refuse to show it again?"
- 58. 7-Eleven was aware that the Patels were not active in the day-to-day operations of the store—rather, the operations were left to Dev.
- 59. As such, Dev was more familiar with the way the Point of Sale ("POS") system operated.
- 60. The Asset Protection Interrogators' refusal to replay the video in front of Dev caused doubt in the Patels' minds, because Dev would have been able to point out any and all inconsistencies.
- 61. Rather, Dev was only show a few pages of sales transactions that remained showing on a projection screen in the interrogation room.
 - 62. At this time, Kellison engaged in "cultural shaming."
- 63. Specifically, Kellison stated that by being named as a defendant in a lawsuit, the Patels would be publicly embarrassed, especially in the Indian community.

- 64. Using cultural biases, including the accusation of threat within the Indian community, in order to get an admission is unethical for Interrogator such as Kellison.
 - 65. However, Kellison took it one step further.
- 66. Specifically, Kellison told Patel that if 7-Eleven filed the threatened civil action in federal court, the IRS would likely hear about it, and that the Patels could face imprisonment.
- 67. In furtherance of these tactics, New told that Patels that his mother used to work for the Internal Revenue Service ("IRS") and that the threatened lawsuit, and those like it, have "a way of getting out" to the IRS.
 - 68. Upon information and belief, New's mother was never employed by the IRS.
- 69. The Asset Protection Interrogators' threats changed the dynamic of the interrogation going from a monetary issue to one dealing with imprisonment.
- 70. The Patels perceived the Asset Protection Interrogators to mean that if the Patels did not sign over the store, that 7-Eleven would "leak" news of the lawsuit to the IRS, causing possible criminal conviction.
- 71. At this time, the Asset Protection Interrogators demanded that Dilip and Saroj sign a purported "settlement agreement," telling the Patels that their continued failure to do so would result in the lawsuit being filed.
- 72. At this point, Dilip asked if he could have twenty-four hours to confer with an attorney; however, the Asset Protection Interrogators refused.
- 73. Dev then asked if he could take the settlement agreement and federal complaint to his friend, Anthony DiBenedetto, who had just graduated law school, to review both documents.
 - 74. 7-Eleven denied the Patels' request to go to Mr. DiBenedetto's office.

- 75. 7-Eleven market manager Halverson and Ms. Hollenback told Dilip and Saroj that if they did not sign the settlement agreement and attempted to litigate, 7-Eleven would cut off their store operations from Dallas by withdrawing credit.
- 76. This would mean that vendors would not deliver any supplies to the store, and 7-Eleven threatened to shut off employee payroll, remove all 7-Eleven fixtures and propriety items, and stop their ability to write Western Union money orders.
- 77. Scared and frightened, the Patels were still unable to retain counsel that was familiar with franchisees' rights and/or franchise litigation.
 - 78. Saroj, a diabetic, was especially intimidated and became very emotional.
 - 79. Saroj became inconsolable and attempted to leave the premises.
- 80. In order to end the ordeal, and avoid the threatened litigation and/or retaliation, and to save his wife from a possible diabetic episode, Dilip individually and on behalf of Saroj Patel, Inc.—was coerced into a signing a purported settlement agreement, purportedly requiring Plaintiffs to give up the stores.

The Purported Agreement has No Effect and Consequence

- 81. Despite having signed the agreement, 7-Eleven's efforts to unlawfully take back the store fail on multiple grounds.
- 82. First, 7-Eleven failed to get Saroj Patel to sign the agreement, despite her being named on the "Non-Curable Notice of Material Breach and Termination." Attached hereto and incorporated herein as Exhibit D is a true and correct copy of the Non-Curable Notice of Material Breach and Termination.
- 83. Second, Dilip's signature on behalf of the corporation, Saroj Patel, Inc., was without force and effect.

84. Specifically, as a fifty percent shareholder in Saroj Patel, Inc., Saroj did not authorize Dilip to enter into any agreement on behalf of the corporation. Attached hereto and incorporated herein as Exhibit E is a true and correct copy of Saroj Patel, Inc.'s Formation Documents.

- 85. Third, in the State of California a community property state a spouse cannot divest the property rights of the other spouse without due process of law, or without consent.
- 86. In the instant matter, Saroj did not consent, either in writing or otherwise that she would give up her property rights.
- 87. More specifically, Saroj did not consent to Dilip giving up her rights as a fifty percent shareholder of Saroj Patel, Inc.

7-Eleven's Pattern of Violating other Franchise Practices Acts

- 88. On or about June 25, 2013, 7-Eleven committed similar violative acts against another franchisee, Karamjeet Sodhi, who owns six (6) stores throughout New Jersey.
- 89. Specifically, 7-Eleven entered Mr. Sodhi's six (6) stores and took all of his lottery equipment, removed security devices, and ceased financing and vendor deliveries.
- 90. Much like Plaintiffs in this matter, this had the effect of constructively terminating Mr. Sodhi's locations.
- 91. Subsequently, on or about July 3, 2013, the Honorable Michael A. Shipp of this Court entered a temporary restraining order ("TRO") against 7-Eleven, while admonishing them for the ruthless conduct. Attached hereto and incorporated herein as Exhibit C is a true and correct copy of the Court's Order.
 - 92. During the proceedings on Mr. Sodhi's application for a TRO, Judge Shipp stated:

Defendant suggests that the franchisor has terminated the franchise without having first given written notice setting forth all the reasons for such termination... at least 60 days in advance of such termination.

The Act is intended to prevent arbitrary or capricious actions by the franchisor who generally has vastly greater economic power than the franchisee. The defendant here alleges facts which support that the franchise relationship was terminated without the requisite notice of 60 days (internal citations omitted).

For these reasons, the defendant's request for temporary restraints is granted until a hearing can be held on the parties' motion for preliminary injunction.

COUNT ONE

VIOLATION OF THE CALIFORNIA FRANCHISE RELATIONS ACT

Cal. Bus. & Prof. Code §§ 20000, et. seq.

- 93. Plaintiffs repeat and re-allege each and every allegation contained in the foregoing paragraphs of this Complaint as if set forth in full.
- 94. Plaintiffs are franchisees as defined by California Business and Professional Code 20020, 20021 and 20030.
- 95. Defendant is a franchisor as defined by California Business and Professional Code 20020, 20021 and 20030.
- 96. Plaintiffs are California franchisees, and have spent hundreds of thousands of dollars on franchise fees, licenses, approvals, and related goods and services in operating their store in accordance with their franchise agreement.
- 97. Plaintiffs reasonably relied upon the written and oral promises and representations of Defendant, and was induced to spend substantial time, effort and money in an on-going attempt to develop and operate his 7-Eleven franchise, and to comply with Defendant's arduous rules and regulations.
- 98. Defendant has terminated the franchise by force and coercion without demonstrating the requisite "good cause" and did not allow Plaintiffs to cure any alleged defects.
- 99. Defendant has failed to comply with the notice provisions of California Business and Professional Code 20020, 20021 and 20030 in that it failed to afford Plaintiff the time allotted

under the Code to cure any alleged deficiencies, if any, and used coercive and "storm trooper" tactics to illegally terminate Plaintiffs' Franchise Agreement.

- 100. Defendant's failure to provide proper notice of any alleged fault has created an unreasonable standard of performance in violation of California Business and Professional Code 20020, 20021 and 20030
- 101. Rather than provide Plaintiffs the requisite time to cure any alleged defect,

 Defendant chose to coerce a termination without good cause.
- 102. Additionally, Defendant has violated California Business and Professional Code 20020, 20021 and 20030 as more fully described herein. Plaintiff therefore seeks equitable relief, full reimbursement of costs and/or damages for wrongful termination, which will have all/or will irreparably damage Plaintiffs including, but not limited to, irreparable damage to Plaintiffs' business reputation that Plaintiffs have caused within the respective franchise system.

BREACH OF THE IMPLIED COVENANT OF GOOD FAITH AND FAIR DEALING

- 103. Plaintiffs repeat and re-allege each and every allegation contained in the foregoing paragraphs of this Complaint as if set forth in full.
- 104. The covenant of good faith and fair dealing is implied in every contract entered into in the State of California, including franchise agreements. Additionally, a franchisor's affirmative obligations under the California Business and Professional Code 20020, 20021 and 20030 incorporates the inherent contractual obligation that the franchisor act in good faith.
- 105. The statutory requirement of "good cause" termination includes components of "good faith").
- 106. Defendant, at all relevant times, had the obligation to act in good faith in order to maximize the best of interests of Plaintiff under the Franchise Agreement.

- 107. Defendant has breached its implied covenant of good faith and fair dealing by and through numerous acts that have harmed Plaintiffs ability to operate their 7-Eleven franchise, by and through the following conduct:
 - (a) Failing to provide Plaintiffs the requisite opportunity to cure any alleged default pursuant to California Business and Professional Code 20020, 20021 and 20030;
- 108. As a direct and proximate result of Defendant's repeated breaches of the covenant of good faith and fair dealing, Plaintiff has sustained and continues to sustain substantial hardship and considerable monetary damage. Plaintiff herein seeks a declaration that 7-Eleven has acted in bad faith in connection with its obligations under the Franchise Agreement.

COUNT THREE FRAUDULENT INDUCEMENT

- 109. Plaintiffs repeat and re-allege each and every allegation contained in the foregoing paragraphs of this Complaint as if set forth in full.
- 110. 7-Eleven and its employees and agents made intentional misrepresentations to Plaintiffs to induce Plaintiffs to institute an aggressive couponing campaign. into investing their life savings into a 7-Eleven franchise.
 - 111. Specifically, 7-Eleven made the following misrepresentations:
 - (a) Telling Plaintiffs that the institution of an aggressive couponing campaign, which would make Plaintiffs a leader in couponing and customer promotion, would bring more business to the store and promote goodwill throughout the community;
- 112. As a result, Plaintiffs were fraudulently induced into initiating an aggressive coupon acceptance campaign in connection the operation of their 7-Eleven franchised store.
- 113. As a direct and proximate result of 7-Eleven's fraudulent inducement, Plaintiffs have been and will continue to be damaged.

Such other and further relief as this Court may deem just and proper.

(j)

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1	Dated: March 18, 2014	
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13		evan@markskiem.com
14	<u>DEMAND FOR JURY TRIAL</u>	
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15	Plaintiff nereby demands a tr	rial by jury of all issues so triable.
15 16		rial by jury of all issues so triable.
		By: Eric Schindler, Esq. (State Bar No. 141386)
16		By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17		By: Eric Schindler, Esq. (State Bar No. 141386)
16 17 18	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20 21	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20 21 22	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20 21 22 23	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20 21 22 23 24	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP
16 17 18 19 20 21 22 23 24 25	Dated: March 18, 2014	By: Eric Schindler, Esq. (State Bar No. 141386) SCHINDLER LAW GROUP

1	<u>VERIFICATION OF DILIP PATEL</u>
2	I, Dilip Patel, Plaintiff in this matter, have read the contents of the Verified Complaint and
3	hereby verify, under penalty of perjury, that the allegations set forth therein are true and accurate
4	to the best of my knowledge.
5	
6	Executed this 17th day of March 2014
7	DILIP PATEL
8	
9	
10	<u>VERIFICATION OF SAROJ PATEL</u>
12	I, Saroj Patel, Plaintiff in this matter, have read the contents of the Verified Complaint and
13	hereby verify, under penalty of perjury, that the allegations set forth therein are true and accurate
14	to the best of my knowledge.
15	to the best of my knowledge.
16	
17	Executed this 17th day of March 2014 SAROJ PATEL
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PLAINTIFFS' COMPLAINT AND JURY DEMAND