## A Nice Conversation Between Two Mac Tools Wives

MAC Tools Wife #1: Are you feeling sad?

**MAC Tools Wife #2:** Yes, I started crying again today at work. I just can't keep my emotions intact anymore. All I can think about is going home and doing it all again- but this time for free. I no longer have a life any more.

**MAC Tools Wife #1:** I know what you mean. I too work all day at a real paying job and then have to go home to do the Mac Tool business for at least two hours every night. It would be nice to least get paid for doing this! Even my weekends are now shot because Mac Tools is eating up all my free time.

**MAC Tools Wife #2:** Exactly! It must be this way for all Mac Tools wives. I thought it would be easier- but it just gets worse and I am starting to get mad about. Sometimes, I do not even want to come home from my real job any more.

**MAC Tools Wife #1:** Come to think about it –I got to know the former Mac Tools wife in our area and now Iremember her saying be prepared to work a lot and to work for free. How depressing!

**MAC Tools Wife #2:** It's about time we had this conversation together. Ididn't know you also felt this way. My husband is starting to really regret getting into this business. He leaves the house at 7:30 a.m.-sometimes earlier - and I do not see him again until 6:00 p.m. or later. And, as the time goes by, he comes home grumpier and grumpier. The mechanics just do not understand about the life of a Mac Tools distributor. They think that the Mac man has a life of luxury.

**MAC Tools Wife #1:** That's a laugh! It almost makes me cry. My husband's mechanics think that he makes a good living getting paid from Mac Tools. Ithink that they must think that he is a paid Mac Tools employee. What they do not know is that we are getting deeper in depth as each month goes on.

**MAC Tools Wife #2:** Again that makes me laugh even harder. My bladder is going to start acting up -I'm laughing so hard! My husband had told me that he explained to some of his mechanics that he does not get paid by Mac Tools, that he has to first purchase the tools out of his own pocket, and then be the banker to all the mechanics in his route. They sure got an eye opener. They just never clued in to how it works.

**MAC Tools Wife #1:** I know. The majority of mechanics do not realize this. Sure they want the toolsbut they just do not want to cough up the money each week for five weeks to pay for them. I know they do not make much money to begin with. They rarely get a raise. They are sent home without pay when there is no work. It does not take much for their tool bill to become higher and higher. I know that some of the mechanics owe my husband \$1,000.00 or higher. I can't see how a mechanic can even dish out 5 equal payments to the Mac man.

**MAC Tools Wife #2:** Yeah — I know the feeling. My husband certainly can't get the money out of them either. The mechanics are trying to build a life too. The young apprentice mechanics are starting from scratch buying tools. And it does not take much for the tool bill to get higher and higher. And then it gets really hard for them when they also owe the other tool distributors. Plus they would have other bills as well - not just tool bills.

**MAC Tools Wife #1:** I can see how the tool bill can get higher and higher for them. The 5 week turnaround is impossible for them when tools are so costly and it does not take much for their tool bill to get out of hand. I know, I see the receipts every night. If you made \$15.00 an hour and worked 40 hours per week (\$600.00 gross) and your tool bill was a total of \$800.00, your weekly payable amount for the tools would be \$160.00. These mechanics can't afford that much a week! They too have other bills to pay for too- rent, food, and the list goes on. Plus if they wanted to buy more tools yet- we just can't afford to carry them! It is just impossible.

**MAC Tools Wife #2:** No wonder me and my husband get so frustrated when a mechanic can only pay \$20.00 towards his account some weeks! Istart wishing that he did not make a sale because of it. My husband and I end up losing money hand over-fist in situations like this. And believe me-it happens a lot!

**MAC Tools Wife #1:** Yeah- does it not make you angry when the apprentice then takes off for school for three months at a time for his apprenticeship! There's another 3 months of not getting money towards his account. It's not his fault that he has to go to school. I can see how young mechanics just simply forget about their big Mac Tool bill.

**MAC Tools Wife #2:** I know. But when it comes to paying your own tool bill to Mac Tools- we can't get away with it! This week alone we dished out \$2,000.00 one day and another \$3,000.00 the following day. And it's only Wednesday! Can't wait to see what we owe them tomorrow!

**MAC Tools Wife #1:** I agree. The bank account is drained. Our line of credit is maxed out. Our credit cards are outrageous. Where did all the money go? Oh- Mac Tools has all our money because they get paid first. Our other money is out on the street not getting paid back to us. We certainly don't get a pay cheque. All we wanted was to own our own business! How I regret that we ever got into doing this. My husband had a dream when he first got into this! The dream is now turning into a nightmare. This is only our first year in business.

**MAC Tools Wife #2:** No wonder I always am crying. We too have only been in this business for a year and a half. My heart is breaking. My life is coming apart. I wish I could turn back the hands of time.

**MAC Tools Wife #1:** You are so right! I am glad I have you to talk too! That's the only good thing to come out of this hellish situation. Yeah- Mac Tools wives have to stick together!

**MAC Tools Wife #2:** We should get more Mac Tools wives on board and have our own support group. What do you think? The wives need moral support. It's about all we have left.

**MAC Tools Wife #1:** Let's start that support group and see what other wives have to say. Ibet there are a lot of them out there.

**MAC Tools Wife #2:** Yeah -I bet we could even avoid having other husbands and wives from becoming Mac Tools distributors! We could become their saviors!